



## Providing a world class soccer program that enriches children's lives.

Thursday, March 7, 2023, at 7:00 p.m.

Board Meeting

ZOOM Virtual Meeting &  
Denny's 369 W Main Street, Alhambra, CA 91801

ATTENDANCE ("X" means person was present, 12 for Quorum)							
X	Angela Argueta	X	Emily Hashimoto	X	Kayleigh Palomino	X	Matt Chavez
	Barbara Ly Duong	X	Janet Sanchez		Lenin Orozco	X	Ronnell Davis
X	Christina Bentivegna	X	Jeff Farber	X	Manny Olea	X	Steve Perry
X	David Martel	X	Jim Jaime	X	Maria Reyes		Sue McClaskey
X	David Soto	X	Julio Sanchez		Mark Tasen-Garcia	X	Victoria Curiel
							Zhentao Li
	Guests:						
X	Alexander To	X	David Ritz	X	Sandra Ritz		Jerry Rodriguez

### SUBJECT

### NAME

#### Call to Order 7:01 pm

Isaac has been MIA since being voted in, removed from voting position. Lauren resigned prior to the meeting.

Manny

**Field Permits:** We have a field on Sundays for clinics. Steve is getting the final information. We have Barnes through the end of the year. Almansor through the end of the month.

Jeff

**Coach Admin Report:** All-Stars is over. We had very little coverage for the final games. Peyton, David Ritz, David Soto & Sal refereed multiple games. We have scheduled clinics this weekend for coaches.

David  
Soto

**EXTRA Report:** Getting ready for tryouts. Need to start the coach selection process.

Emily

**CVPA Report:** no issues. Need to ensure Spring Cup coaches are fully cleared.

Christina

**Safety Report:** no issues. Cancelled practices and games due to rain.

Jim

**Area Report:** Need more Board Members to attend the EXPO. Meeting was Feb 23. Confirming the format of Blue Flight for Section and EXTRA teams; Red Flight will be a Core format. Preliminary schedule Red Flight starts 3/25/2023 and Blue the following weekend. Had to submit coach and referee names for all teams to Area for clearance.

Manny

**Spring Cup / Ref coverage:** we have been solidifying the teams. Some players dropped. Red flights are being finalized this week. Upper division roster deadline is this weekend. 10UG has no Blue Flight team, but has 5 Red Flight teams.

Manny/  
Matt

Referee coverage: Matt will be reviewing over the next few weeks. 10Us should be fine. 10U will use team referees. 12U and up will use at large referees.

We have a lot of players playing up this season which is not normal and risky. Decisions were made without following proper procedure.

**All-Stars Update:** 14UG Area team went undefeated and took the championship. Cumulatively we did not perform as well as we thought they would have. 14UG Section took third place after playing 7 or 8 games that weekend due to league playoffs. 12UB Section came in second place. 10UB Section came in third.

Ronnell



## Providing a world class soccer program that enriches children's lives.

**RRA Report:** we met our halfway goal for referee assignments in All-Stars, final report will be received this Thursday. May hear back about a few referee issues, but Matt has an issue from the 12UB championship game to bring up. Regional Referee course this Saturday full in person in So. Pasadena.

Matt

**Grad Series / Second Season update:** Grad series: our Boys did really well, 2 of our Boys teams were in the finals. Our teams were really well balanced. Both Girls teams played in the semifinals but lost. All of the teams played well and the season was a success. Saw both player and coach development. South El Monte had a very unfavorable touch line. The referees often had to have talks with them.

Matt / Jim

Second Season Clinics: almost over. Very positive feedback. Many asked for the next session. Matt saw a lot of development from the 8U players in the Friday sessions.

Spring Camp/ Spring Clinics: Camp March 11-12. Clinics start March 20. Where are the funds from Camp going? The goal is to prepare the kids for Spring Cup and get the kids that haven't been playing back out there. Maria will receive an invoice from the Professional Clinic Coach.

Jim

**Coach Clinic Feedback:** Clinic is this Saturday March 11. Early on in the season it was observed that the coaching did not match the talent. We want to give the coaches the tools to train the kids as they move up in the divisions. Several meetings have been held to prepare for the clinic. Specifically focused on defense, development & terminology for the younger team coaches. As the kids move on to different coaches all coaches will be using the same terminology to keep the kids on the same page.

Ronnell

**Core registration** dates, fees, discounts, early bird price & duration, web page update:  
Electronic Motions:

Janet

1) Motion that 2023 Core registration open March 15, 2023 with an early bird price of \$120.00 per player and regular registration price of \$150.00 per player. Early bird registration to end April 15, 2023, and regular registration to close July 31, 2023. Motion Passed.

2) Motion to allow players to register up to 75% of 2022 Core registration numbers and wait list any additional registrations until we secure the number of fully certified volunteers needed to release additional players from the waitlists. Motion Passed.

The price of the pictures has increased, if we are going to get medals in place of trophies, those are slightly more expensive, increased uniform prices. We currently do not have a Snack Bar Coordinator, may not have the income from the snack bar.

A change for volunteers, we now have Volunteer specific programs which will remain open the entire AYSO fiscal year.

Motion to increase the Early bird price to \$130 and regular price to \$160 by Steve. Second by David Soto. Motion Passes.

Motion to change refund policy as follows:

- Any player who withdraws from the program and requests a refund of registration fees paid, prior to June 30, shall be entitled to a refund of remaining fees after \$30, National fee (\$20.00 per player) and \$2.75 per card transaction have been deducted.



## **Providing a world class soccer program that enriches children's lives.**

- NO REFUNDS AFTER JUNE 30.

Motion passes.

### **Region 60 2023 Board Nominations:**

Christina

We have two applicants for the position of 12U Boys Division Commissioner. Each will be given 2 minutes to state why they should be elected:

- David Ritz: ability to recruit & communicate; balance of diplomacy and tact. Lead church teams. Experience on three trial juries as the Floor Person. Ability to facilitate and guide discussions.
- Jim Jaime: Joined the Board 2 years ago as 10U Division Commissioner for both Boys and Girls. Great at communication, has gotten to know the players, parents, coaches, refs. Anything the division needed, he provided. Wants to continue to the next division with the kids.

The Nomination Committee consisted of Janet Sanchez, Jim Jaime, Matt Chavez & Christina Bentivegna.

Nomination Committee nominates the following for the corresponding positions:

- Region Coach Administrator - David Soto
- Region Registrar - Janet Sanchez
- Region Referee Administrator - Matthew Chavez
- Child & Volunteer Protection Advocate - Christina Bentivegna
- Region Secretary - Christina Bentivegna
- Region Treasurer - Maria Reyes
- Region Safety Director - Jim Jaime
- Director Of Coach Instruction - Ronnell Davis
- Referee Coordinator - Steven Perry
- Webmaster - David Martel
- Score Keeper - Julio Sanchez
- Tournament Coordinator - Janet Sanchez
- Team Manager Coordinator - Kayleigh Palomino
- Extended Programs Coordinator - Christina Bentivegna
- 6U Division Commissioner - Victoria Curiel
- 8U Boys Division Commissioner - Matthew Chavez
- 10U Boys Division Commissioner - Jim Jaime
- 12U Girls Division Commissioner - Julio Sanchez
- Uniform Coordinator - Alexander To
- Purchasing Director - Jerry Rodriguez
- Social Media Coordinator - Emily Hashimoto
- Game Scheduler - Sandra Ritz
- Closing Ceremonies Coordinator - Jill Terry
- Trophies Coordinator - Angela Argueta
- Permit Coordinator - Jeff Farber
- Assistant Uniform Coordinator - Jim Jaime
- Assistant Permit Coordinator - Jim Jaime

Motion Passes.

12U Boys Division Commissioner - (2 candidates) David Ritz & Jim Jaime. David Ritz was voted in by the majority as the 12U Boys Division Commissioner.

Everyone Plays – Balanced Teams – Open Registration – Positive Coaching – Good Sportsmanship – Player Development.



## Providing a world class soccer program that enriches children's lives.

**2023 EXPO:** 4 or 5 people have registered with Maria. There are 2 parts to registration at the EXPO. Registration for the EXPO and registration for each course. Take any class you are interested in.

Janet

### Newly Nominated Board Member introductions:

Christina

- Alex – has players in 12U, 10U & 8U. They all move up next season. Have been with Region 60 since his oldest was in 6U. Enjoys being a part of the program and community.
- David Ritz – has 3 players in 6U, 10U & 12U. Assuming his 10U player continues on, he will be with 12U for the next 3 years. Was at Montebello prior to coming to Region 60.
- Sandra Ritz – The kids are very into soccer, was trying to find a way to help out since David is always on the field, she wanted to help behind the scenes.
- Jerry has a 14U daughter, was on the Board previously. Also helps run Rosemead Pony Baseball.
- Jill – has a 14U daughter and a 12U boy. Have been with the Region at least 5 years. Very organized and creative. Her husband is a referee.

### Calendar Items/Deadlines:

Christina

- Spring Cup March 25.
- Core registration opens March 15; closes July 31.
- Spring Clinics start March 20<sup>th</sup>, registration closes March 19.
- Core team formation Upper Division by August 2.
- Core team formations done by August 15.
- Picture Day August 27
- First Core games will be September 9.
- Last day of games will be the weekend before Thanksgiving.

### Open Discussion:

All

Keep the Board in the loop on decisions made outside of meetings.

Janet will create a page under the coaches' tab for tournament rules and procedures.

Treasurer Report: received 1<sup>st</sup> payment from the loan to National during the pandemic. See reports. Motion to accept the treasurers report by Steve, second by Ronnell. Motion passes. Motion to accept December and January treasurers reports by Manny, second by Christina. Motion passes.

In house tournament. Jim & Steve want to hold an in-house tournament at Almansor. Steve will work to get access to additional fields. The challenge is deciding when to hold the tournament. Will be a lot of work.

Adjourn 9:23pm

Manny

Region 1C60

2150 Divvy Credit Card Payable, Period Ending 12/31/2022

RECONCILIATION REPORT

Reconciled on: 01/04/2023

Reconciled by: Maria Reyes

Any changes made to transactions after this date aren't included in this report.

Summary		USD
Statement beginning balance		6,897.59
Charges and cash advances cleared (9)		1,372.76
Payments and credits cleared (1)		-6,897.59
Statement ending balance		1,372.76
Register balance as of 12/31/2022		1,372.76
Cleared transactions after 12/31/2022		0.00
Uncleared transactions after 12/31/2022		-1,372.76
Register balance as of 01/04/2023		0.00

Details

Charges and cash advances cleared (9)				
DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
12/01/2022	Expense	EA41B0A7922353417555E	AMAZON	17.29
12/01/2022	Expense	E9E476E7B126028AB76C5	DENNY	394.68
12/02/2022	Expense	03E959B54DEF6A2CF0BE1	DENNY'S	80.58
12/03/2022	Expense	84AC2D8DD591DA1414521	DENNY'S	241.94
12/08/2022	Expense	FEF3050DBC0E39269CBFE	DENNY	215.00
12/10/2022	Expense	183C7FB8AFE0BF4863DF6	DENNY'S	117.62
12/11/2022	Expense	A53A48F7EE5DDB309DCBE	DENNY'S	179.75
12/14/2022	Expense	32C1C9016E52D5D046498	US POSTAL SERVICE	12.00
12/17/2022	Expense	385CEED6AEFF047BED913	DENNY'S	113.90
Total				1,372.76

Payments and credits cleared (1)				
DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
12/01/2022	Expense			-6,897.59
Total				-6,897.59

Additional Information

Uncleared payments and credits after 12/31/2022				
DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
01/03/2023	Expense		divvy Inc.	-1,372.76
Total				-1,372.76

Region 1C60

2150 Divvy Credit Card Payable, Period Ending 01/31/2023

RECONCILIATION REPORT

Reconciled on: 02/03/2023

Reconciled by: Maria Reyes

Any changes made to transactions after this date aren't included in this report.

Summary		USD
Statement beginning balance		1,372.76
Charges and cash advances cleared (5)		1,098.45
Payments and credits cleared (1)		-1,372.76
Statement ending balance		1,098.45
Register balance as of 01/31/2023		1,098.45
Cleared transactions after 01/31/2023		0.00
Uncleared transactions after 01/31/2023		882.03
Register balance as of 02/03/2023		1,980.48

Details

Charges and cash advances cleared (5)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
01/05/2023	Expense	F7C6CF67CF4B13D97E177	STERLING VOLUNTEERS	25.00
01/05/2023	Expense	6962CDD96675B7D554744	SCORE	156.02
01/07/2023	Expense	2E93E020308C82E9F87C4	DENNY'S	182.43
01/17/2023	Expense	495B1842F5FB3957C88FE	STERLING VOLUNTEERS	235.00
01/19/2023	Expense	7FCF4BF055B37E1FC8720	VILLA CATRINA RESTAURANT	500.00

Total	1,098.45
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Payments and credits cleared (1)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
01/03/2023	Expense		divvy Inc.	-1,372.76

Total	-1,372.76
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Additional Information

Uncleared charges and cash advances after 01/31/2023

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
02/01/2023	Expense	EBF982ACEEA24673BE4BF	SCORE	1,616.91
02/01/2023	Expense	7AC8A2904953DD1814EF4	SCORE	363.57

Total	1,980.48
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Uncleared payments and credits after 01/31/2023

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
02/01/2023	Expense			-1,098.45

Total	-1,098.45
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## Monthly statement



**AYSO - Region 1C60**

Account: 609306

Pay cycle: Auto once monthly\*

\$4,524.13 available / \$10,000.00 limit

**Thank you for using Divvy!**

We appreciate you.

Your statement balance as of 03/01/2023 is

**\$5,475.87**

You are set up on automatic payments.

*\*The automatic payment amount that will be pulled includes your current balance plus any activity before your payment due date.*

## Summary

Previous balance	\$1,098.45
Payments	\$1,098.45
Fees	\$0.00
Adjustments	\$0.00
Transactions	\$5,475.87
<b>Statement balance</b>	<b>\$5,475.87</b>



## Payments

DATE	TYPE	AMOUNT
02/01/2023	Autodraft	\$1,098.45
<b>Total</b>		<b>\$1,098.45</b>





## **Fees**

No fees were applied this statement period.

## **Adjustments**

No adjustments were made this statement period.



## Transactions

DATE	CARD	MERCHANT	AMOUNT	NAME
02/01/2023	**** 0722	SCORE	\$1,616.91	Maria Reyes
02/01/2023	**** 0722	SCORE	\$1,616.91	Maria Reyes
02/01/2023	**** 0722	SCORE	\$363.57	Maria Reyes
02/09/2023	**** 1836	DENNYS #7253	\$125.84	Christina Bentivegna
02/13/2023	**** 1836	VILLA CATRINA RESTAURA	\$2,129.55	Christina Bentivegna
02/14/2023	**** 7894	STERLING VOLUNTEERS	\$250.00	Maria Reyes
02/20/2023	**** 7058	PP*AFFINITY SPORTS LLC	\$705.00	Maria Reyes
02/22/2023	**** 0722	SCORE	-\$1,616.91	Maria Reyes
02/28/2023	**** 7058	PP*AFFINITY SPORTS LLC	\$285.00	Maria Reyes
Total			\$5,475.87	



## Legal

### Payments:

Your payment can (i) be made through our payment portal, via wire or ACH, or (ii) be sent to the payment address listed below. Regardless of the method, payments must be received by 5:00 p.m. in the jurisdiction in which payments are collected, at the below address, to be credited as of the day it is received. Payments we receive after 5:00 p.m. MST may not be credited to your Account until the next day.

Divvy  
13707 S 200 W Suite 100  
Draper, UT 84020

Unless you provide payment instructions or otherwise instruct Divvy in writing in connection with delivering your payment to Divvy, Divvy shall apply any payments received in the following manner:

1. Payment shall first be applied to the oldest outstanding balance between your (i) Divvy Mastercard account, if any, and (ii) Divvy Visa account, if any;
2. If any unallocated funds remain, payment shall be applied to your Divvy Mastercard account, if any; and
3. If any unallocated funds still remain, payment shall be applied to your Divvy Visa account, if any.

Payments must also be made from a US bank and payable in US dollars, or with a negotiable instrument payable in US dollars and clearable through the US banking system, whether that be a wire, ACH, or payment initiated through our payment portal and include your Account number. If your payment does not meet all of the above requirements, crediting may be delayed and you may incur late payment fees. Electronic payments must be made through an electronic payment method payable in US dollars and clearable through the US banking system. We do not accept payments in any currency other than US dollars, nor do we accept electronic payment from a non US bank account. Please do not send post-dated checks as they will be deposited upon receipt. Any restrictive language on a payment we accept will have no effect on us without our express prior written approval and consent. We will re-present to your financial institution any payment that is returned unpaid.

### Late Fee and Nonsufficient Funds Fee:

**Late Fee:** Your full balance is due at the time of your bill date. This statement represents a summary of activity during a monthly period, the balance shown on this statement may be different from what is actually owed at the time of your due date if there has been additional activity on your account. If we do not receive the full amount due by its payment due date, then we may assess a late fee equal to the greater of (i) 2.99% of all amounts past due on your Account or (ii) \$38.

**Returned Payment Fee:** If any payment submitted on your Account is returned or dishonored, including without limitation for nonsufficient funds, then we may assess a returned payment fee of \$38.

**Permission for Electronic Withdrawal:** (1) When you send payment, you give us permission to electronically withdraw your payment from your deposit or other asset account. We may process checks electronically by transmitting the amount of the check, routing number, account number and check serial number to your financial institution, unless the check is not processable electronically or a less costly process is available. When we process your check electronically, your payment may be withdrawn from your deposit or other asset account as soon as the same day we receive your check, and you will not receive that cancelled check with your financial account statement. If we cannot collect the funds electronically, we may issue a draft against your deposit or other asset account for the amount of the check. (2) By using our payment portal, submitting a payment over the phone, or any other electronic payment service of ours, you give us permission to electronically withdraw funds from the deposit or other asset account you specify in the amount you request. Payments using such services of ours received after 8:00 p.m. MST may not be credited until the next day.

**Foreign Currency Charge:** If you make a Net Purchase in a foreign currency, the Cross Border and Currency Conversion Fee's fully described in our Terms and Conditions shall be applicable.

**Credit Balance:** A credit balance shown on this statement represents money owed to you. If within the six-month period following the date of the first statement indicating the credit balance you do not request a refund or charge enough to use up the credit balance, we will send you a check for the credit balance within thirty (30) days if the amount is \$1.00 or more.

**Credit Reporting:** We may report information about your Account to credit bureaus. Late payments, missed payments, or other defaults on your Account may be reflected in your credit report.

Your card is issued by the Issuer, as defined in the Terms and Conditions.

Questions? Call Divvy Support at **1-385-352-0374**  
[getdivvy.com](https://getdivvy.com)

**AYSO - Region 1C60**  
**Income Statement**  
**2/28/2023**

Revised 3/7/23

	YTD Total @ 1/31/23	Reclass	Feb	YTD TOTAL @ 02/28/23	BUDGET		Difference	Notes	
					CORE	EXTRA			
<b>Sales</b>									
Registration Fees	218,745		7,999	226,744	190,780		28,554		198,190.00
Registration Fees - EXTRA	-			-		7,410			
Registration Fee Refunds	(4,823)		(180)	(5,003)	(5,000)		(3)		
Registration Cancellation Fee	-			-			-		
Early Registration Discount	(11,080)			(11,080)			(11,080)		
Multi - Child Discount	(8,985)			(8,985)			(8,985)		
Merchandise Revenue	4,284		308	4,592			4,592	Sale of Vintage hoodies \$1059. Grad Series & extra AllStar Hoodies	
Area Registration Fees (New)	(4,346)			(4,346)	(4,080)		(266)		
Concessions	11,197			11,197	2,500		8,697		
Sponsorships/Contributions/Donations	2,740			2,740	2,000		740		
AYSO Registration fees	(21,962)		(121)	(22,083)	(20,400)		(1,683)	* reclass by AYSO Nat'l	
<b>Sales Total</b>	<b>185,769</b>	<b>-</b>	<b>8,127</b>	<b>193,775</b>	<b>165,800</b>	<b>7,410</b>	<b>20,565</b>		198,190.00
* reclass by AYSO Nat'l							-		165,800
Cost of goods sold							-		4,080
<b>Gross profit</b>	<b>185,769</b>		<b>8,127</b>	<b>193,775</b>	<b>165,800</b>	<b>7,410</b>	<b>(19,969)</b>		<u><u>20,400</u></u>
							-		<u>190,280</u>
							-		Estimated Revenue per budget
<b>Expenses</b>									
Uniforms - Players - TAX PAID	48,056		1,990	50,046	51,564		(1,518)	All Stars & Grad Series	
Uniforms - Players - TAX PAID	-			-			-	Uniform deposits	
Uniforms - Players - TAX PAID (EXTRA)	-			-		2,223	-		
Uniforms - Coaches - TAX PAID	-			-	650		(650)		
Uniforms - Coaches - TAX PAID (EXTRA)	417			417		60	417		
Uniforms - Referees - TAX PAID	3,646		364	4,010	4,730		(720)		
Uniforms - Referees (EXTRA)	-			-		120	-		
Uniforms - Other - TAX PAID	-			-	750		(750)		
Field Expenses	4,244			4,244	3,875		369		
Equipment - Taxable (CA Only)	20,679			20,679	25,020		(4,341)		
Equipment - Taxable (CA Only) (EXTRA)	-			-		578	-		
Storage Expenses	-			-	50		(50)		
Concession Expenses	5,099		40	5,139	2,500		2,639	EXTRA - snack merchandise for sale	
Tournament - Referees	-			-			-		
Tournament/National Games Entry Fees	1,950			1,950		1,500	1,950	EXTRA games, Nat'l game fees \$800, Net of EXTRA fundraising of \$150	
Merchandise Expense	-		3,843	3,843	1,300		2,543	Grad Series & add'l All Star Hoodies	
Ads/Newsletter/Yearbook/Pictures	4,597			4,597	5,600		(1,003)	Photos bal due (total \$4,397)	
Awards & Trophies - TAX PAID	8,096			8,096			8,096		
Awards & Volunteer Recognition	6,434		2,130	8,564	23,210		(14,646)	Volunteer appreciation dinner	
Donations	-			-			-		
Clinic Training Expenses - Player	7,265		1,535	8,800	5,400		3,400	Golie Trainer	
Clinic Training Expenses - Player (EXTRA)	2,083		417	2,500		2,800	2,500	FTBL Academy (\$2,500) Contract	
Clinic Training Expenses - Coaches	-			-	2,500		(2,500)		
Clinic Training Expenses - Referees	704			704	1,000		(296)		

AYSO - Region 1C60  
Income Statement  
2/28/2023

Revised 3/7/23

	YTD Total @ 1/31/23	Reclass	Feb	YTD TOTAL @ 02/28/23	BUDGET		Difference	Notes
					CORE	EXTRA		
Volunteer Background Screening	6,810		250	7,060	19,250		(12,190)	Steerling Jan 2023
LiveScan	-			-			-	
Payments to AYSO - Inter-Regional (EXTRA)	-			-		190	-	
Travel:Other	-		990	990	5,950		(4,960)	EXPO Registration fees (4 individuals)
Travel Mileage	-			-			-	
Conferences / Meetings	4,381		125	4,507	6,750		(2,243)	Board meeting & All Star team selection
Section/NAGM	1,020			1,020	2,500		(1,480)	Section 1 registration fees
Phone / Internet / Website	-			-			-	
Postage	-			-			-	
Freight paid for Uniforms & Equipment	-			-			-	
Office Supplies	48			48			48	Stamps
Bank Fees	2,842		236	3,078	3,360		(282)	Sports Connect fees
Expenses Total	128,370	-	11,920	140,289	165,959	7,471	-	-
Operating income	57,399		(3,792)	53,486	(159)	(61)	-	165,959
Other revenue							-	4,080
Other Income	-						-	20,400
Interest Income	6		1	7	24		18	<u>190,439</u> Estimated Expenses per budget
Other expenses	-						-	(159)
	-						-	
Net income	57,405		(3,792)	53,493	(135)	(61)	18	

# Region 1C60

## Statement of Activity

July 2022 - February 2023

	TOTAL
Revenue	
4005 Registration Fees	226,744.26
4006 Registration Fee Refunds	-5,003.25
4007 Early Registration Discount	-11,080.00
4008 Multi - Child Discount	-8,985.00
4010 Merchandise Revenue	4,592.00
4016 Area Registration Fees	-4,346.00
4020 Tournament/National Games/Player Camp Refunds	0.00
4023 Tournament - Referee Commitment Refund	0.00
4024 Concessions	11,196.50
4310 Sponsors/Contributions/Donations	2,740.00
5703 Payments to AYSO - Registration Fees	-22,082.75
<b>Total Revenue</b>	<b>\$193,775.76</b>
GROSS PROFIT	<b>\$193,775.76</b>
Expenditures	
5101 Uniforms - Players - TAX PAID	50,046.37
5102 Uniforms - Coaches - TAX PAID	416.77
5103 Uniforms - Referees - TAX PAID	4,009.62
5111 Field expenses	4,243.61
5130 Equipment - TAX PAID	20,678.38
5135 Equipment - NO TAX PAID	0.00
5222 Tournament - Referee Expenses	0.00
5225 Concession Expenses	5,138.85
5228 Tournament/National Games Entry Fees	1,950.00
5235 Merchandise Expense	3,843.31
5255 Ads/Social Media/Newsletter/Yearbook/Pictures	4,596.71
5272 Awards & Trophies TAX PAID	8,096.05
5274 Volunteer Recognition	8,563.55
5431 Clinic Training Expenses - Player	11,300.00
5433 Clinic Training Expenses - Referees	703.76
5706 Volunteer Membership Program & Screening	7,060.00
7401 Travel - Other	990.00
7430 Conferences/Meetings	4,507.20
7431 Section/NAGM	1,020.00
7625 Office Supplies	48.00
8305 Bank and Credit Card Fees	3,078.19
<b>Total Expenditures</b>	<b>\$140,290.37</b>
NET OPERATING REVENUE	<b>\$53,485.39</b>

# Region 1C60

## Statement of Activity

July 2022 - February 2023

	TOTAL
Other Revenue	
9105 Interest Income	6.87
<b>Total Other Revenue</b>	<b>\$6.87</b>
NET OTHER REVENUE	<b>\$6.87</b>
NET REVENUE	<b>\$53,492.26</b>

# Region 1C60

## Statement of Financial Position

As of February 28, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1100 TOTAL BUS CHK (...2350)	75,557.72
1110 NAP Checking 72 (deleted)	5,000.00
1125 CHASE BUS TOTAL SAV (...3957)	106,035.33
<b>Total Bank Accounts</b>	<b>\$186,593.05</b>
Other Current Assets	
1540 Prepaid Expenses	0.00
1600 Payment due from AYSO Office	4,000.00
5801 Assets (over \$1,000)	891.05
<b>Total Other Current Assets</b>	<b>\$4,891.05</b>
<b>Total Current Assets</b>	<b>\$191,484.10</b>
<b>TOTAL ASSETS</b>	<b>\$191,484.10</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Accounts Payable	190.00
<b>Total Accounts Payable</b>	<b>\$190.00</b>
Credit Cards	
2150 Divvy Credit Card Payable	5,475.87
<b>Total Credit Cards</b>	<b>\$5,475.87</b>
Other Current Liabilities	
2400 Deferred sponsors/contributions	0.00
2510 Deferred Registration Fees	10,475.84
<b>Total Other Current Liabilities</b>	<b>\$10,475.84</b>
<b>Total Current Liabilities</b>	<b>\$16,141.71</b>
<b>Total Liabilities</b>	<b>\$16,141.71</b>
Equity	
*3011 Current Year's Net Assets	-15,187.60
30000 Opening Balance Equity	5,000.00
3010 Beginning Net Assets - Do Not Use	70,427.28
32000 Retained Earnings	61,610.45
Net Revenue	53,492.26
<b>Total Equity</b>	<b>\$175,342.39</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$191,484.10</b>



---

**ELECTRONIC VOTE**

19 messages

**Christina Bentivegna** <christina@ayso60.org>

Thu, Feb 23, 2023 at 3:40 PM

To: Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria@ayso60.org, Lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Good afternoon Board Members,

We have 2 motions to vote on. **Once a second has been made, please respond "Yes", "No" or abstain.** A total of 12 replies are needed to constitute a quorum. A simple majority of the total "yes" and "no" votes will decide the matter. **PLEASE REPLY ALL.** Thank you.

1) Motion that 2023 Core registration open March 15, 2023 with an early bird price of \$120.00 per player and regular registration price of \$150.00 per player. Early bird registration to end April 15, 2023 and regular registration to close July 31, 2023.

2) Motion to allow players to register up to 75% of 2022 Core registration numbers and wait list any additional registrations until we secure the number of fully certified volunteers needed to release additional players from the waitlists.

**Please reply to ALL with "Yes", "No" or abstain by 11:59pm on Sunday February 26, 2023.**

Thank you!

--

Christina Bentivegna

CVPA / Secretary / Division Commissioner  
AYSO Region 60  
Alhambra/Monterey Park  
[www.ayso60.org](http://www.ayso60.org)  
[www.facebook.com/aysoregion60](https://www.facebook.com/aysoregion60)



Everyone Plays®, Balanced Teams, Open Registration, Positive Coaching, Good Sportsmanship and Player Development

---

**Matt Chavez** <matt@ayso60.org>

Thu, Feb 23, 2023 at 3:54 PM

To: Christina Bentivegna <christina@ayso60.org>

Cc: Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, victoria@ayso60.org, lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Christina,

Yes to Both.

Thank you.

**Matthew Chavez**  
**RRA**  
**B8U Division Commissioner**  
AYSO Region 60  
Alhambra/Monterey Park  
**626-272-8634**  
www.ayso60.org

On Feb 23, 2023, at 3:40 PM, Christina Bentivegna <christina@ayso60.org> wrote:

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**Janet Sanchez** <janet@ayso60.org> Thu, Feb 23, 2023 at 3:54 PM  
To: Christina Bentivegna <christina@ayso60.org>  
Cc: Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, Lauren Garcia <Lauren@ayso60.org>, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

I second both motions.

Thank you,  
Janet Sanchez  
Registrar  
AYSO Region 60  
Alhambra/Monterey Park  
www.ayso60.org  
[Quoted text hidden]

---

**David Martel** <david.martel@ayso60.org> Thu, Feb 23, 2023 at 3:56 PM  
To: Janet Sanchez <janet@ayso60.org>  
Cc: "Argueta, Angela" <angela@ayso60.org>, Barbara Ly <barbara@ayso60.org>, Christina Bentivegna <christina@ayso60.org>, David Soto <david@ayso60.org>, Emily Hashimoto <emily@ayso60.org>, Isaac Lopez <isaac@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, Lauren Garcia <Lauren@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Manny Olea <manny@ayso60.org>, Maria Reyes <maria@ayso60.org>, Matt Chavez <matt@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Steve Perry <steve@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, mark tasen <marktasen@ayso60.org>, sue McClaskey <sue@ayso60.org>

I vote "yes" for both motions.

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**David Martel**  
**Director of Coach Instruction**  
AYSO Region 60  
Alhambra/Monterey Park  
www.ayso60.org



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**Julio Sanchez** <julio@ayso60.org>

Thu, Feb 23, 2023 at 3:58 PM

To: Christina Bentivegna <christina@ayso60.org>

Cc: Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria@ayso60.org, Lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

1) yes

2) yes

Thank you,

Julio Sanchez  
12UG Division Commissioner/Scorekeeper  
AYSO Region 60  
Alhambra/Monterey Park  
www.ayso60.org  
www.facebook.com/aysoregion60

Everyone Plays®, Balanced Teams, Open Registration, Positive Coaching, Good Sportsmanship and Player Development

On Thu, Feb 23, 2023, 3:40 PM Christina Bentivegna <christina@ayso60.org> wrote:

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**mark tasen** <marktasen@ayso60.org>

Thu, Feb 23, 2023 at 4:20 PM

To: Julio Sanchez <julio@ayso60.org>

Cc: Christina Bentivegna <christina@ayso60.org>, Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, Lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to both

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**Emily Hashimoto** <emily@ayso60.org>

Thu, Feb 23, 2023 at 4:29 PM

To: Christina Bentivegna <christina@ayso60.org>

Cc: Julio Sanchez <julio@ayso60.org>, Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, mark tasen <marktasen@ayso60.org>, Lauren@ayso60.org, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Motion 1: yes

Motion 2: yes

Thanks Christina!

Emily Hashimoto  
Extra Coordinator  
AYSO Region 60  
Alhambra/Monterey Park  
www.ayso60.org  
www.facebook.com/ayso60region60

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**David Soto** <david@ayso60.org>

Thu, Feb 23, 2023 at 4:47 PM

To: Emily Hashimoto <emily@ayso60.org>

Cc: Christina Bentivegna <christina@ayso60.org>, Julio Sanchez <julio@ayso60.org>, Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, mark tasen <marktasen@ayso60.org>, Lauren@ayso60.org, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to Both !!

**David Soto**  
**Coach Administrator**  
**AYSO Region 60**



www.ayso60.org  
www.facebook.com/ayso60region60

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**Steve Perry** <steve@ayso60.org>

Thu, Feb 23, 2023 at 7:30 PM

To: Christina Bentivegna <christina@ayso60.org>

Cc: Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria@ayso60.org, Lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <David.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to both.

Steve Perry

Sent from my iPad Pro

On Feb 23, 2023, at 3:40 PM, Christina Bentivegna <christina@ayso60.org> wrote:

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**Maria Reyes** <maria@ayso60.org>

Thu, Feb 23, 2023 at 7:36 PM

To: Janet Sanchez <janet@ayso60.org>

Cc: Christina Bentivegna <christina@ayso60.org>, Barbara Ly <barbara@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, Lauren Garcia <Lauren@ayso60.org>, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to both.

Sent from my iPhone

On Feb 23, 2023, at 3:55 PM, Janet Sanchez <janet@ayso60.org> wrote:

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**Manny Olea** <manny@ayso60.org>

Thu, Feb 23, 2023 at 7:37 PM

To: Maria Reyes <maria@ayso60.org>

Cc: Janet Sanchez <janet@ayso60.org>, Christina Bentivegna <christina@ayso60.org>, Barbara Ly <barbara@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, Lauren Garcia <Lauren@ayso60.org>, Emily Hashimoto <emily@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to both.

Thanks

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--

**Manny Olea**

**Regional Commissioner**

**AYSO Region 60**

**Alhambra/Monterey Park**

**www.ayso60.org**

**www.facebook.com/aysoregion60**



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**Jim Jaime** <jimjaime@ayso60.org>

Thu, Feb 23, 2023 at 9:31 PM

To: Manny Olea <manny@ayso60.org>

Cc: Maria Reyes <maria@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Christina Bentivegna <christina@ayso60.org>, Barbara Ly <barbara@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, Lauren Garcia <lauren@ayso60.org>, Emily Hashimoto <emily@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to both

**Jim Jaime**  
**10U Boys Division Commissioner**  
**AYSO Region 60**  
**Alhambra/Monterey Park**  
**323-605-2876**  
**www.ayso60.org**  
**www.facebook.com/aysoregion60**

On Feb 23, 2023, at 7:37 PM, Manny Olea <manny@ayso60.org> wrote:

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---

**Ronnell Davis** <ronnell@ayso60.org>

Fri, Feb 24, 2023 at 12:22 PM

To: Christina Bentivegna <christina@ayso60.org>

Cc: Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria curiel <Victoria@ayso60.org>, Lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to both motions.

On Thu, Feb 23, 2023, 3:40 PM Christina Bentivegna <christina@ayso60.org> wrote:

[Quoted text hidden]

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**Barbara Ly** <barbara@ayso60.org>

Fri, Feb 24, 2023 at 5:41 PM

To: Christina Bentivegna <christina@ayso60.org>

Cc: Maria Reyes <maria@ayso60.org>, Victoria@ayso60.org, Lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, "Argueta, Angela" <angela@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David

Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to both.

Barbara

On Thu, Feb 23, 2023, 3:40 PM Christina Bentivegna <christina@ayso60.org> wrote:

[Quoted text hidden]

---

**Angela Argueta** <angela@ayso60.org>

Fri, Feb 24, 2023 at 5:44 PM

To: Christina Bentivegna <christina@ayso60.org>

Cc: Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria@ayso60.org, Lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Jeff Farber <jeff@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

Yes to both.

On Thu, Feb 23, 2023, 3:40 PM Christina Bentivegna <christina@ayso60.org> wrote:

[Quoted text hidden]

---

**Lauren Garcia** <lauren@ayso60.org>

Fri, Feb 24, 2023 at 5:44 PM

To: Christina Bentivegna <christina@ayso60.org>

Yes to both

On Thu, Feb 23, 2023, 3:40 PM Christina Bentivegna <christina@ayso60.org> wrote:

[Quoted text hidden]

---

**Lauren Garcia** <lauren@ayso60.org>

Fri, Feb 24, 2023 at 5:54 PM

To: Christina Bentivegna <christina@ayso60.org>

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**Jeff Farber** <jeff@ayso60.org>

Sun, Feb 26, 2023 at 8:23 PM

To: Angela Argueta <angela@ayso60.org>

Cc: Christina Bentivegna <christina@ayso60.org>, Barbara Ly <barbara@ayso60.org>, Maria Reyes <maria@ayso60.org>, Victoria@ayso60.org, Lauren@ayso60.org, Emily Hashimoto <emily@ayso60.org>, Manny Olea <manny@ayso60.org>, Ronnell Davis <ronnell@ayso60.org>, Zhentao Li <zhentao@ayso60.org>, Janet Sanchez <janet@ayso60.org>, Steve Perry <steve@ayso60.org>, mark tasen <marktasen@ayso60.org>, Kayleigh Palomino <KAYLEIGH@ayso60.org>, David Soto <david@ayso60.org>, Matt Chavez <matt@ayso60.org>, sue McClaskey <sue@ayso60.org>, Lenin Orozco <lenin@ayso60.org>, Jim Jaime <jimjaime@ayso60.org>, Julio Sanchez <julio@ayso60.org>, David Martel <david.martel@ayso60.org>, Isaac Lopez <isaac@ayso60.org>

I vote yes to both.

Thanks

**Jeff Farber**

**Permits Coordinator**

**jeff@ayso60.org**

AYSO Region 60

Alhambra/Monterey Park

**www.ayso60.org**



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**Christina Bentivegna** <christina@ayso60.org>

Wed, Mar 1, 2023 at 8:51 AM

To: Jeff Farber <jeff@ayso60.org>

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Thank you all.

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**AYSO - Region 1C60**  
**Income Statement**  
**1/31/2023**

	YTD Total @ 11/30/22	Reclass	Dec	Jan	YTD TOTAL @ 01/31/23	BUDGET		Difference	Notes
						CORE	EXTRA		
<b>Sales</b>									
Registration Fees	167,589	21,683	16,261	13,212	218,745	190,780		20,555	198,190.00
Registration Fees - EXTRA	-				-		7,410		
Registration Fee Refunds	(3,805)		(203)	(815)	(4,823)	(5,000)		177	
Registration Cancellation Fee	-				-			-	
Early Registration Discount	(11,080)				(11,080)			(11,080)	
Multi - Child Discount	(8,985)				(8,985)			(8,985)	
Merchandise Revenue			796	3,488	4,284			4,284	Sale of Vintage hoodies \$1059. Grad Series & extra AllStar Hoodies
Area Registration Fees (New)	(4,346)				(4,346)	(4,080)		(266)	
Concessions	10,909		286	2	11,197	2,500		8,697	
Sponsorships/Contributions/Donations	2,740	*			2,740	2,000		740	
		(21,683)	(60)	(220)	(21,962)	(20,400)		(1,562)	* reclass by AYSO Nat'l
<b>Sales Total</b>	<b>153,022</b>	<b>-</b>	<b>17,140</b>	<b>15,887</b>	<b>185,769</b>	<b>165,800</b>	<b>7,410</b>	<b>12,559</b>	<b>198,190.00</b>
* reclass by AYSO Nat'l								-	
Cost of goods sold								-	
<b>Gross profit</b>	<b>153,022</b>		<b>17,140</b>		<b>185,769</b>	<b>165,800</b>	<b>7,410</b>	<b>12,778</b>	
								-	
<b>Expenses</b>								-	
Uniforms - Players - TAX PAID	39,537		(2,145)	10,663	48,056	51,564		(3,508)	All Stars & Grad Series
Uniforms - Players - TAX PAID	(2,370)		2,370		-			-	Uniform deposits
Uniforms - Players - TAX PAID (EXTRA)	-				-		2,223	-	
Uniforms - Coaches - TAX PAID	-				-	650		(650)	
Uniforms - Coaches - TAX PAID (EXTRA)	417				417		60	417	
Uniforms - Referees - TAX PAID	3,646				3,646	4,730		(1,084)	
Uniforms - Referees (EXTRA)	-				-		120	-	
Uniforms - Other - TAX PAID	-				-	750		(750)	
Field Expenses	3,128		1,116		4,244	3,875		369	Field Permits -AUSD \$770, Barnes & Sierra Vista \$345
Equipment - Taxable (CA Only)	20,523			155	20,679	25,020		(4,341)	Goal anchors
Equipment - Taxable (CA Only) (EXTRA)	-				-		578	-	
Storage Expenses	-				-	50		(50)	
Concession Expenses	5,494		(200)	(196)	5,099	2,500		2,599	Return of Snack bar petty cash & key
Tournament - Referees	(350)		350		-			-	Refund of Arroyo Seco referee fees to coaches
Tournament/National Games Entry Fees	1,775		125	50	1,950		1,500	1,950	EXTRA games, Nat'l game fees \$800, Net of EXTRA fundraising of \$150
Merchandise Expense	-				-	1,300		(1,300)	
Ads/Newsletter/Yearbook/Pictures	1,400		3,197		4,597	5,500		(903)	Photos bal due (total \$4,397)
Awards & Trophies - TAX PAID	8,096				8,096			8,096	

**AYSO - Region 1C60**  
**Income Statement**  
**1/31/2023**

	YTD Total @ 11/30/22	Reclass	Dec	Jan	YTD TOTAL @ 01/31/23	BUDGET		Difference	Notes
						CORE	EXTRA		
Awards & Volunteer Recognition	5,000		684	750	6,434	24,060		(17,626)	DJ & Tamales - closing ceremonies & Volunteer recognition Deposit \$500
Donations	-				-			-	
Clinic Training Expenses - Player	-			7,265	7,265	5,400		1,865	Golie Trainer \$1905 & Kevin Mejia \$5360
Clinic Training Expenses - Player (EXTRA)	1,250			833	2,083		2,738	2,083	FTBL Academy (\$2,500) Contract
Clinic Training Expenses - Coaches	-				-	2,500		(2,500)	
Clinic Training Expenses - Referees	704				704	1,000		(296)	
Volunteer Background Screening	6,525			285	6,810	8,750		(1,940)	Steering Dec & Nov Invoice/Live fingerprint reimb
LiveScan	-				-	7,000		(7,000)	
Payments to AYSO - Inter-Regional (EXTRA)	-				-		190	-	
Travel:Other	-				-	5,950		(5,950)	
Travel Mileage	-				-			-	
Conferences / Meetings	2,838		1,361	182	4,381	7,000		(2,619)	Board meeting & All Star team selection
Section/NAGM	-			1,020	1,020	4,000		(2,980)	Section 1 registration fees
Phone / Internet / Website	-				-	120		(120)	
Postage	-				-			-	
Freight paid for Uniforms & Equipment	-				-			-	
Office Supplies	36		12		48	721		(673)	Stamps
Bank Fees	1,997		465	380	2,842	3,360		(518)	Sports Connect fees
<b>Expenses Total</b>	<b>99,647</b>	<b>-</b>	<b>7,335</b>	<b>21,388</b>	<b>128,370</b>	<b>165,800</b>	<b>7,409</b>		-
<b>Operating income</b>	<b>53,375</b>		9,805		57,399	-	1	-	
Other revenue								-	
Other Income	-							-	
Interest Income	5		(0)	2	4	24		19	
	-							-	
Other expenses	-							-	
	-							-	
<b>Net income</b>	<b>53,379</b>		<b>9,804</b>	<b>2</b>	<b>57,403</b>	<b>24</b>	<b>1</b>	<b>19</b>	

# Region 1C60

## Statement of Financial Position

As of January 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1100 TOTAL BUS CHK (...2350)	74,092.61
1125 CHASE BUS TOTAL SAV (...3957)	106,034.53
<b>Total Bank Accounts</b>	<b>\$180,127.14</b>
Accounts Receivable	
1300 Accounts Receivable	5,000.00
<b>Total Accounts Receivable</b>	<b>\$5,000.00</b>
Other Current Assets	
1540 Prepaid Expenses	0.00
5801 Assets (over \$1,000)	891.05
<b>Total Other Current Assets</b>	<b>\$891.05</b>
<b>Total Current Assets</b>	<b>\$186,018.19</b>
<b>TOTAL ASSETS</b>	<b>\$186,018.19</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Accounts Payable	190.00
<b>Total Accounts Payable</b>	<b>\$190.00</b>
Credit Cards	
2150 Divvy Credit Card Payable	1,098.45
<b>Total Credit Cards</b>	<b>\$1,098.45</b>
Other Current Liabilities	
2400 Deferred sponsors/contributions	0.00
2510 Deferred Registration Fees	10,475.84
<b>Total Other Current Liabilities</b>	<b>\$10,475.84</b>
<b>Total Current Liabilities</b>	<b>\$11,764.29</b>
<b>Total Liabilities</b>	<b>\$11,764.29</b>
Equity	
*3011 Current Year's Net Assets	-15,187.60
3010 Beginning Net Assets - Do Not Use	70,427.28
32000 Retained Earnings	61,610.45
Net Revenue	57,403.77
<b>Total Equity</b>	<b>\$174,253.90</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$186,018.19</b>

# Region 1C60

## Statement of Activity

July - December, 2022

	TOTAL
Revenue	
4005 Registration Fees	205,532.26
4006 Registration Fee Refunds	-4,007.75
4007 Early Registration Discount	-11,080.00
4008 Multi - Child Discount	-8,985.00
4010 Merchandise Revenue	796.00
4016 Area Registration Fees	-4,346.00
4020 Tournament/National Games/Player Camp Refunds	0.00
4023 Tournament - Referee Commitment Refund	0.00
4024 Concessions	11,194.50
4310 Sponsors/Contributions/Donations	2,740.00
5703 Payments to AYSO - Registration Fees	-21,742.75
<b>Total Revenue</b>	<b>\$170,101.26</b>
<b>GROSS PROFIT</b>	<b>\$170,101.26</b>
Expenditures	
5101 Uniforms - Players - TAX PAID	37,392.27
5102 Uniforms - Coaches - TAX PAID	416.77
5103 Uniforms - Referees - TAX PAID	3,646.05
5111 Field expenses	4,243.61
5130 Equipment - TAX PAID	20,522.36
5135 Equipment - NO TAX PAID	0.00
5222 Tournament - Referee Expenses	0.00
5225 Concession Expenses	5,294.28
5228 Tournament/National Games Entry Fees	1,900.00
5255 Ads/Social Media/Newsletter/Yearbook/Pictures	4,596.71
5272 Awards & Trophies TAX PAID	8,096.05
5274 Volunteer Recognition	5,684.00
5431 Clinic Training Expenses - Player	1,250.01
5433 Clinic Training Expenses - Referees	703.76
5706 Volunteer Membership Program & Screening	6,525.00
7430 Conferences/Meetings	4,198.93
7625 Office Supplies	48.00
8305 Bank and Credit Card Fees	2,462.06
<b>Total Expenditures</b>	<b>\$106,979.86</b>
<b>NET OPERATING REVENUE</b>	<b>\$63,121.40</b>
Other Revenue	
9105 Interest Income	5.15
<b>Total Other Revenue</b>	<b>\$5.15</b>
<b>NET OTHER REVENUE</b>	<b>\$5.15</b>
<b>NET REVENUE</b>	<b>\$63,126.55</b>

# Region 1C60

## Statement of Financial Position

As of January 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1100 TOTAL BUS CHK (...2350)	74,092.61
1125 CHASE BUS TOTAL SAV (...3957)	106,034.53
<b>Total Bank Accounts</b>	<b>\$180,127.14</b>
Accounts Receivable	
1300 Accounts Receivable	5,000.00
<b>Total Accounts Receivable</b>	<b>\$5,000.00</b>
Other Current Assets	
1540 Prepaid Expenses	0.00
5801 Assets (over \$1,000)	891.05
<b>Total Other Current Assets</b>	<b>\$891.05</b>
<b>Total Current Assets</b>	<b>\$186,018.19</b>
<b>TOTAL ASSETS</b>	<b>\$186,018.19</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Accounts Payable	190.00
<b>Total Accounts Payable</b>	<b>\$190.00</b>
Credit Cards	
2150 Divvy Credit Card Payable	1,098.45
<b>Total Credit Cards</b>	<b>\$1,098.45</b>
Other Current Liabilities	
2400 Deferred sponsors/contributions	0.00
2510 Deferred Registration Fees	10,475.84
<b>Total Other Current Liabilities</b>	<b>\$10,475.84</b>
<b>Total Current Liabilities</b>	<b>\$11,764.29</b>
<b>Total Liabilities</b>	<b>\$11,764.29</b>
Equity	
*3011 Current Year's Net Assets	-15,187.60
3010 Beginning Net Assets - Do Not Use	70,427.28
32000 Retained Earnings	61,610.45
Net Revenue	57,403.77
<b>Total Equity</b>	<b>\$174,253.90</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$186,018.19</b>

# Region 1C60

## Statement of Financial Position

As of December 31, 2022

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1100 TOTAL BUS CHK (...2350)	80,090.62
1125 CHASE BUS TOTAL SAV (...3957)	106,033.61
<b>Total Bank Accounts</b>	<b>\$186,124.23</b>
Accounts Receivable	
1300 Accounts Receivable	5,000.00
<b>Total Accounts Receivable</b>	<b>\$5,000.00</b>
Other Current Assets	
1540 Prepaid Expenses	0.00
5801 Assets (over \$1,000)	891.05
<b>Total Other Current Assets</b>	<b>\$891.05</b>
<b>Total Current Assets</b>	<b>\$192,015.28</b>
<b>TOTAL ASSETS</b>	<b>\$192,015.28</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Accounts Payable	190.00
<b>Total Accounts Payable</b>	<b>\$190.00</b>
Credit Cards	
2150 Divvy Credit Card Payable	1,372.76
<b>Total Credit Cards</b>	<b>\$1,372.76</b>
Other Current Liabilities	
2400 Deferred sponsors/contributions	0.00
2510 Deferred Registration Fees	10,475.84
<b>Total Other Current Liabilities</b>	<b>\$10,475.84</b>
<b>Total Current Liabilities</b>	<b>\$12,038.60</b>
<b>Total Liabilities</b>	<b>\$12,038.60</b>
Equity	
*3011 Current Year's Net Assets	-15,187.60
3010 Beginning Net Assets - Do Not Use	70,427.28
32000 Retained Earnings	61,610.45
Net Revenue	63,126.55
<b>Total Equity</b>	<b>\$179,976.68</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$192,015.28</b>